nationalgrid

2026 Small & Medium Business (SMB) - Electric and Gas Supplemental Programs Guidebook



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Instructions

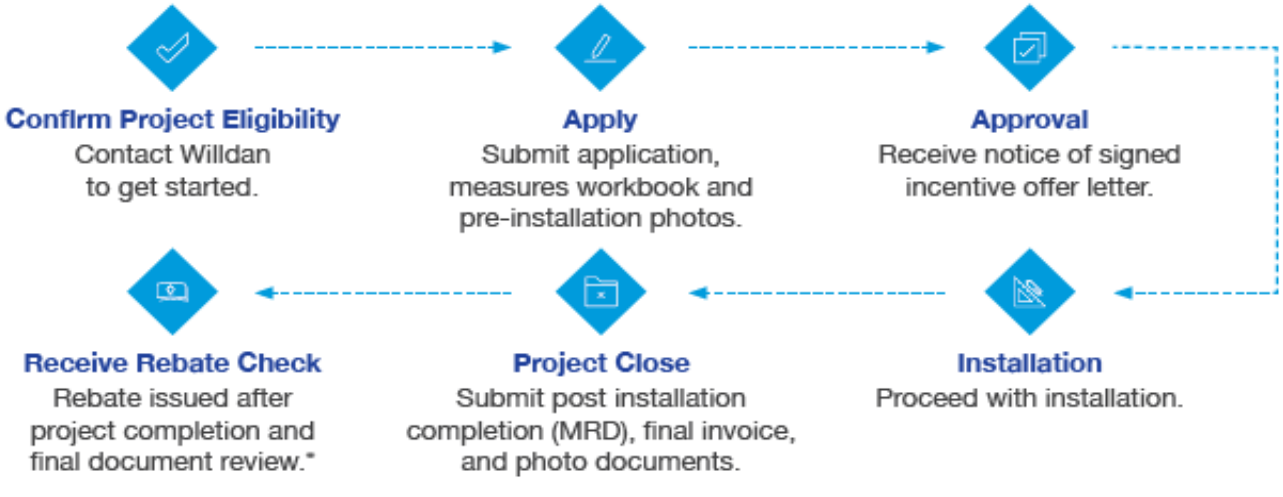
This Guidebook contains program eligibility criteria and incentive amounts available for the commercial electric and gas supplemental Energy Efficiency Measures (EEMs) listed in this guidebook. This information can be used to determine program and customer eligibility, estimate potential incentives, assist in applying for incentives, and explain the Post Inspection and Quality Assurance and Quality Control (QA/QC) procedures.

Customer Eligibility

The customer must be on a National Grid commercial gas or electric rate code that pays the System Benefits Charge (SBC).

- Customers may not apply for or receive multiple incentives for the same EEM from other SBC funded and or rate based funded New York State utilities, or from other National Grid energy efficiency programs or the New York State Energy Research and Development Authority ("NYSERDA").
- Gas customers: have an annual usage of less than 50,000 Therms.
- Electric customers: have an average annual peak demand under 250KW.
- Unless stated otherwise within specific measures, customers that are both National Grid commercial gas and electric customers will qualify for the program through their electric usage.
- Customers on delivered fuel or take natural gas from another utility are not eligible for gas measures in this program and will qualify only for National Grid Electric measures through stated eligibility above.

How To Participate



- Planning:
  - Contact a Willdan representative first to confirm project eligibility.
  - Willdan will schedule a pre-inspection site visit to document the existing measures and conditions.
- Project Approval:
  - Submit your completed application package to your Willdan representative.
  - Required documents to be included in your application package:
    1. Completed and signed application
    2. Detailed description of facility project, hours of operation, existing conditions, and proposed conditions.
    3. Account numbers for all project installation sites
    4. Existing measure information (nameplate data)
    5. Specification sheets with measure performance ratings
    6. Pre- Inspection photos – must clearly document the existing conditions of the measure, including the specific equipment or area impacted.
    7. Total cost of project supported by contractor quote for proposed measure being installed
  - Federal Tax ID and Customer W-9 and/or Incentive Recipient W-9 (if different from Customer).
  - Willdan will review your application, and National Grid will determine preliminary savings and incentives.
  - If approved, we will send an Offer Letter detailing the incentive amount along with a Minimum Requirements Document (MRD), which provides the required conditions for an acceptable project.
  - Customer signs the Offer Letter and the MRD and returns them to their Willdan representative.
  - Share any project scope changes with your Willdan representative immediately. Further review of project eligibility, savings, and the incentive may be required.
- Completed Construction:
  - When the energy efficiency measure is installed, notify your Willdan representative.
  - **Submit the final project paid in full invoices (material and labor)** and any requested final documents to your Willdan representative.
  - **Submit installation photos for all supplemental measures installed for the project.** All photo documentation must meet the following requirements:
    - Photos must be clear and include readable labels All photos must be geotagged for time, day and location
    - Photos must document all necessary information to approve the project (i.e. existing and proposed conditions, equipment, controls, etc.).
  - Willdan may schedule a post-inspection site visit to confirm all work was done in

accordance with the MRD. Customer signature is required once the post inspection is completed. The company reserves the right to not pay any incentive until it has performed a verification of the specified installation. If the Willdan and/or National Grid determined that the Energy Efficiency Measures (EEMs) were not installed in a manner that is consistent with Program guidelines and applicable state and local code requirements, National Grid may require that the installation be modified before making any incentive payments. The cost of such modifications is the responsibility of the Customer.

- We will conduct a final review of the project and revise the energy savings and incentive if needed.
- An Incentive Check will be mailed to the Payee address and Payee contact listed on the application.

Incentives For Disadvantaged Communities

- Customers located in Disadvantaged Communities may be eligible for increased incentives. Work with your Willdan representative to check eligibility Disadvantaged Communities - NYSERDA

Program Requirements

- Project must be in an existing building, either a retrofit or gut rehab
  - **Gut Rehab:** For the purposes of program eligibility, gut rehab projects are defined as meeting one of the following conditions:

    a. Change of Occupancy with Full Reconstruction:

    Projects involving a change in occupancy accompanied by the reconstruction of an existing building or interior space, including removal of all materials, systems, and equipment down to the structural load-bearing elements.

    b. Reconstruction of a Vacant Structure or Space:

    Projects that involve the reconstruction of a vacant building or interior space, including removal of all materials, systems, and equipment down to the structural load-bearing elements.
- **Ineligible Project Types:** New Construction, including building additions as defined in the Energy Conservation Construction Code of New York State (ECCCNYS), is not eligible to participate in energy efficiency programs unless explicitly permitted for specific measures (e.g., ground source heat pumps).
- Energy Savings baseline requirements: For Qualifying Gut Rehab projects, the current ECCCNYS and/or applicable local energy code shall serve as the baseline for determining eligible energy savings.
- Equipment must be installed after customer signs and submits a signed Incentive Offer Letter from National Grid.
- The Customer is responsible for ensuring compliance with all applicable building codes.
- Installed measures must meet or exceed the standards set forth in the New York State Energy Code for retrofit projects in existing buildings
- **Installed measures must exceed the standards set forth in the New York State Energy Code for gut rehab projects.**

Program Contacts

- For questions, contact your Willdan representative or
    - ProNet – Downstate
      Email: NGRIDNYdownstateCDO@willdan.com
      Phone Number: 844-437-0484

    - ProNet – Upstate
      Email: NGRIDNYupstateCDO@willdan.com
      Phone Number: 844-437-0483

Eligible Measures

All measures and incentives listed below are subject to change at the discretion of National Grid without prior written notification. Issuance of incentives for completed applications is contingent upon program availability and program funding.

New York Technical Resource Manual (TRM) Governing Requirements

Eligibility requirements, baseline assumptions, savings methodologies, and measure-specific parameters for TRM-based measures are governed by the current effective version of the New York TRM (https://dps.ny.gov/technical-resource-manual-trm) and any applicable amendments. If TRM requirements change between guidebook update cycles, the current TRM and applicable amendments supersede the measure descriptions and requirements in this guidebook.

Advanced Roof Top Unit (RTU) Control

Specifications - This measure covers the installation of Advanced Rooftop Unit (RTU) Control on a single-zone, constant volume, rooftop HVAC unit with a single-speed supply fan and functioning air dampers. Advanced RTU Control consists of integrated demand-controlled ventilation (DCV) and two or three-speed supply fan control enabled via variable frequency drive. DCV systems determine occupancy using a CO2 sensor and reduce heating and cooling loads by modulating outdoor air intake to meet ventilation requirements. Variable-speed fan motors reduce the fan speed for first stage cooling and ventilation.

Advanced RTU controls may also provide operators detailed visibility into HVAC runtime, ventilation patterns, and system performance. This visibility may help operators identify inefficiencies with existing systems such as oversized equipment, excessive cycling, or poor economizer function which may lead to targeted corrective actions supporting further operational efficiencies. To maximize benefits of Advanced RTU Control, implementation should include system inspection, commissioning, and verification, including but not limited to CO_2 sensor calibration, fan speed verification, outdoor air minimum setpoint tuning, and verification of damper operation.

This measure is only eligible in retrofit applications where DCV and variable speed fan control are not required by code.

This measure applies to one of two control scenarios:

- Scenario 1: DCV and two-speed supply fan control – applicable for multi-speed fan control scenarios.
- Scenario 2: DCV and three-speed supply fan control – applicable for VFD control scenarios.

The compliance case for this measure is the installation of Advanced RTU Controls, inclusive of DCV and two or three-speed fan control, on an existing single-zone, constant volume, roof-top HVAC unit with a single-speed supply fan and functioning economizer where DCV and variable speed fan control are not required by code.

The efficient condition must comply with all applicable provisions of federal, state, local and municipal mechanical/ventilation, and construction code, including but not limited to ECCCNYS 2025 Sections C403.2 and C403.7.1 and NYSMC 2025 Section 403.

Incentive - For National Grid Upstate New York customers that take National Grid Electric and National Grid Gas service, the incentive is based on the primary heating system fuel source.

- Ex: Qualifying customers with heating system using natural gas is only eligible for the natural gas incentive.

DNY Gas	Incentive Rate	DAC Rate	Project Incentive Cap
Advanced RTU	$4,500/unit	$5,000/unit	Market Rate: 85% or $50,000, whichever is met first DAC: 90% or $50,000, whichever is met first
UNY Gas & Electric	**Incentive Rate**	**DAC Rate**	**Project Incentive Cap**
Advanced RTU	$4,000/unit	$4,500/unit	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

Demand Control Ventilation (DCV)

Specification- Demand control ventilation systems have the capability to automatically reduce the outdoor air intake below design rates when occupancy of spaces served by the system is less than design occupancy. Typically, this is controlled by a carbon dioxide sensor, occupancy sensor or turnstile counter. Demand control ventilation systems save energy by reducing the amount of outside air which requires heating or cooling.

This measure assumes a demand control ventilation system with CO2 sensors will be added to an existing HVAC system that previously had no DCV system or ventilation heat recovery equipment installed. The as-built condition must comply with all applicable provisions of federal, state, local and municipal mechanical/ventilation and construction code, including but not limited to section C403.7.1 of ECCCNYS and sections 402 and 403 of NYS Mechanical Code (NYSMC).

This measure applies in retrofit scenarios only.

Incentive- For National Grid Upstate New York customers that take National Grid Electric and National Grid Gas service, the incentive is based on the primary heating system fuel source. Not applicable for heat pump applications at this time.

- Ex: Qualifying customers with heating system using natural gas is only eligible for the natural gas incentive.

DNY Gas	Incentive Rate	DAC Rate	Project Incentive Cap
Demand Control Ventilation (DCV)	$1.75/square foot	$2.25/square foot	Market Rate: 85% or $50,000, whichever is met first DAC: 90% or $50,000, whichever is met first
UNY Gas & Electric	**Incentive Rate**	**DAC Rate**	**Project Incentive Cap**
Demand Control Ventilation (DCV)	$1.5/square foot	$2/square foot	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

Energy Management System (EMS) – Guest Room

Specifications — This measure covers the installation of guest room energy management systems that control HVAC units for individual hotel and motel rooms based upon occupancy sensors, passive infrared or key cards that indicate room occupancy. Sensors controlled by a networked front desk system must also have occupancy sensors in each guest room. During unoccupied periods, the default setting for controlled units must differ from the operating set point by at least five degrees Fahrenheit or shut the unit fan and heating/cooling off completely. The existing (baseline) HVAC system must be manually controlled within each guest room.

This measure applies in retrofit scenarios only.

The compliance condition is a hotel or motel guest room with a guest room energy management system that complies with all applicable codes and standards and automatically adjusts room temperature by at least 5 degrees of operating set point based on room occupancy. Occupancy is detected by occupancy sensors or keycard sensors that automate temperature setback. Networked front desk controlled systems must also include occupancy sensors in guest rooms. Savings are based on the guest room energy management system's ability to automatically adjust the guest room's set temperature or reduce the cycle time of the HVAC unit for various occupancy modes.

Incentive

DNY Gas	Incentive Rate	DAC Rate	Project Incentive Cap
Energy Management System (EMS) – Guest Room	$350/guest room	$400/guest room	Market Rate: 85% or $50,000, whichever is met first DAC: 90% or $50,000, whichever is met first
UNY Gas & Electric	**Incentive Rate**	**DAC Rate**	**Project Incentive Cap**
Energy Management System (EMS) – Guest Room	$300/guest room	$350/guest room	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

Thermostat - Advanced

Specifications — This measure covers the installation of several classifications of thermostats applied to commercial HVAC systems. These devices regulate the temperature of the room or space in which it is installed and offer a range of features to enhance energy efficiency, control and comfort. At a minimum, all thermostats installed under this measure must:

- Function as a programmable thermostat in absence of connectivity to the service provider.
- Support integration with utility programs to prevent brownouts and blackouts, while preserving consumers' ability to override those grid requests.

Additionally, this measure covers both standard and demand response-enabled devices where savings are not being claimed under a demand response program offering.

The classifications of eligible thermostats include:

- Wi-Fi communicating and analytics capable thermostat – A thermostat that combines the scheduling capabilities of a programmable thermostat with wireless connectivity, allowing users to remotely monitor and adjust temperature settings via a smartphone, tablet, or computer. The thermostat must also include additional energy savings features such as usage coaching, HVAC system diagnostics, geofencing, and comparative information.
- ENERGY STAR® certified smart thermostat – Includes all features of a Wi-Fi communicating and analytics capable thermostat along with the ability to perform automatic adjustments in response to occupancy behavior. Also, at a minimum, these devices must meet the ENERGY STAR criteria[1].

This measure is applicable to small-medium size business centralized heating and cooling systems. The compliance condition is an HVAC system controlled by a Wi-Fi communicating and analytics capable or ENERGY STAR® qualified thermostat.

Incentive - For National Grid Upstate New York customers that take National Grid Electric and National Grid Gas service, the incentive is based on the primary heating system fuel source

- Ex: Qualifying customers with heating system using natural gas is only eligible for the natural gas incentive.

DNY Gas	Incentive Rate	DAC Rate	Project Incentive Cap
Thermostat - Advanced	$300/Unit	$350/Unit	Market Rate: 85% or $50,000, whichever is met first DAC: 90% or $50,000, whichever is met first
UNY Gas & Electric	**Incentive Rate**	**DAC Rate**	**Project Incentive Cap**
Thermostat - Advanced	$250/Unit	$300/Unit	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

[1] ENERGY STAR® Program Requirements Product Specification for Connected Thermostat Products, Eligibility Criteria Version 1.0, January 2017

Heat Recovery Ventilator

Specifications: This measure covers the installation of Heat Recovery Ventilator (HRV) equipment. HRVs reduce heating and cooling loads while maintaining required ventilation rates by facilitating heat transfer between outgoing conditioned air and incoming outdoor air. HRVs employ air-to-air heat exchangers to recover energy from exhaust air for the purpose of pre-conditioning outdoor air prior to supplying the conditioned air to the space, either directly or as part of an air-conditioning system. This measure only applies in cases where HRV functionality is not required by federal, state, local or municipal codes or standards.

HRV: Transfers sensible heat only between supply and exhaust airstreams.

This measure is not applicable to new construction or major alterations where ERV/HRV is required by ECCCNYS 2025 Section C403.7.4. The compliance condition for this measure is a building compliant with all applicable codes and standards with an exhaust fan system equipped with AHRI 1060 or HVI 920 certified ERV or HRV components.

Incentive:

DNY Gas	Incentive Rate	DAC Rate	Project Incentive Cap
HRV	$11/CFM	$13/CFM	Market Rate: 85% or $50,000, whichever is met first DAC: 90% or $50,000, whichever is met first
UNY Gas & Electric	**Incentive Rate**	**DAC Rate**	**Project Incentive Cap**
HRV	$10/CFM	$12/CFM	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

Kitchen Demand Control Ventilation (KDCV)

Specifications: This measure covers the installation of kitchen demand control ventilation (KDCV). KDCV uses temperature sensors within the hood or hood exhaust collar and/or optic sensors within the hood to determine ventilation rate. These sensors, along with a microprocessor-based controller, control kitchen exhaust airflow and make-up air volume via VFDs. KDCV reduces ventilation and heating loads by controlling mechanical ventilation in response to cooking activities.

This measure applies only to retrofit scenarios where the existing kitchen ventilation system operates at constant speed and lacks demand control ventilation or energy/heat recovery. The compliance condition must comply with all applicable provisions of federal, state, local and municipal mechanical/ventilation and construction code including but not limited to sections C403.2.6 and C403.2.8 of ECCCNYS and sections 402 and 403 of NYS Mechanical Code (NYSMC).

Incentive - For National Grid Upstate New York customers that take National Grid Electric and National Grid Gas service, the incentive is based on the primary heating system fuel source. Not applicable for heat pump applications at this time.

- Ex: Qualifying customers with heating system using natural gas is only eligible for the natural gas incentive.

DNY Gas	Incentive Rate	DAC Rate	Project Incentive Cap
Kitchen Demand Control Ventilation (KDCV)	$1,600/ Horsepower ("HP")	$1,850/HP	Market Rate: 85% or $50,000, whichever is met first DAC: 90% or $50,000, whichever is met first
UNY Gas & Electric	**Incentive Rate**	**DAC Rate**	**Project Incentive Cap**
Kitchen Demand Control Ventilation (KDCV)	$1,500/ HP	$1,750/HP	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

Anti- Condensation Heater Control

Specifications — This measure covers the installation of anti-condensation heater controls on commercial walk-in and reach-in coolers and freezers. These controls save energy by reducing door heater run times based on feedback from door moisture sensors or dew point calculated via indoor air temperature and humidity sensors. Additional savings are achieved through interactive effects with the refrigeration system's compressor. Door heaters equipped with anti-condensation controls emit less heat that must be overcome by the compressor.

There are two primary categories of anti-condensation heater controls – (1) on/off controls and (2) pulse-width modulation (PWM) controls. On/off controls cycle door heaters for several minutes at a time whereas PWM controls pulse power to the door heaters at varying frequencies to provide an average level of power to the heaters to satisfy calls for heating. This measure addresses both control strategies and is applicable in retrofit scenarios only.

The baseline (existing) condition is glass door reach-in and walk-in refrigerated case anti-condensation heaters without temperature/humidity sensing controls. The compliance case is glass door reach-in and walk-in refrigerated cases with on/off or pulse-width modulating anti-condensation heater controls installed.

Incentive

UNY Electric	Incentive Rate	DAC Rate	Project Incentive Cap
Anti-Condensation Heater Control	$300/controlled door	$350/controlled door	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

Evaporator Fan Control

Specifications- This measure covers the installation of on/off or multispeed controls on electronically commutated or shaded pole evaporator fan motors in walk-in and reach-in coolers and freezers. Evaporator fans in coolers and freezers that are not equipped with controls operate at constant speed continuously, even when there is no call for refrigeration and the compressor is idle. Installation of controls allows for modulation of evaporator fans, reducing fan speed or turning them off when the compressor is not running. Reduction in energy consumption results from reduced run time of the evaporator fans as well as the interactive impact of reduction in waste heat due to fan operation that must be rejected by the refrigeration system's compressor.

The baseline condition is a walk-in or reach-in cooler or freezer compliant with all applicable codes and standards, including ECCCNYS 2025, with shaded pole or electronically commutated evaporator fan motors that operate continuously at constant speed (i.e. with no controls installed). The compliance condition is a walk-in or reach-in cooler or freezer with shaded pole or electronically commutated evaporator fan motors equipped with on/off or multispeed evaporator fan controls.

Incentive

UNY Electric	Incentive Rate	DAC Rate	Project Incentive Cap
Evaporator Fan Control	$550/unit	$600/unit	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

Floating Heat Pressure Control

Specifications- This measure covers the installation of refrigeration control to lower the condensing pressure on commercial refrigeration systems during times of ambient temperatures below 75°F. Systems are typically designed to have a constant saturated condensing temperature equivalent to approximately 95°F. By allowing the condensing pressure to drop during lower ambient conditions, the work on the refrigeration system is reduced, saving refrigeration system energy and prolonging the life of the equipment.

The compliant condition is a refrigeration system that is controlled to allow the head pressure to float down during cooler ambient conditions.

Incentive

UNY Electric	Incentive Rate	DAC Rate	Project Incentive Cap
Floating Head Pressure Control	$350/unit	$400/unit	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

Air-Cooled Refrigeration Condenser

Specifications- This measure covers the installation of efficient, close approach remote air-cooled refrigeration system condensers. An approach temperature of 8°F or less for low temperature systems and 13°F for medium temperature systems is required. Additionally, condenser efficiency must be greater than or equal to 85 BTU/h of heat rejection capacity per watt of fan power. Savings are derived from the reduction in condensing temperatures and improved efficiency of the condenser fan system.

Incentive

UNY Electric	Incentive Rate	DAC Rate	Project Incentive Cap
Air-Cooled Refrigeration Condenser	$3,500/unit	$4,000/unit	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

Automatic Door Closer for Walk-in Cooler/Freezer

Specifications - This measure covers the installation of an auto-closer to the main insulated opaque door(s) of an existing walk-in cooler or freezer. Auto-closers on walk-in coolers and freezers can reduce the amount of time that doors are open, thereby reducing infiltration and refrigeration loads. The auto-closer must firmly close the door when it is within 1-inch of full closure.
The baseline condition is an existing walk in cooler or freezer without an existing auto-closer or strip curtains. The compliance condition is a walk-in cooler or freezer with an automatic, spring-loaded or hydraulic-type door closer installed. The walk-in door perimeter must be ≥ 16 ft.

Incentive

UNY Electric	Incentive Rate	DAC Rate	Project Incentive Cap
Automated Door Closer for Walk-in Cooler/Freezer ≥ 16ft	$350/unit	$400/unit	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

Evaporator Fan Motor Replacement – Permanent Magnet Synchronous Motor (PMSM)

Specifications — This measure covers the replacement of shaded pole (SP), permanent split capacitor (PSC), or electrically commutated (EC) evaporator fan motors with permanent magnet synchronous motors (PMSM) in commercial refrigeration equipment. PMSMs provide increased efficiency over other motors requiring less energy to operate and introducing less heat into the refrigerated case, which reduces the total refrigeration load.

The compliance condition is a PMSM installed in a commercial refrigerated reach-in display case or walk-in cooler/freezer with full-load efficiency exceeding that prescribed by federal energy conservation standards for electric motors in 10 CFR 431.446 or 10 CFR 431.25, as applicable.

Incentive

UNY Electric	Incentive Rate	DAC Rate	Project Incentive Cap
Evaporator Fan Motor Replacement – Permanent Magnet Synchronous Motor (PMSM)	$275/motor	$325/motor	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

Refrigerated Case Door

Specifications- This measure covers the installation of display doors on existing open vertical refrigerated cases. Case doors are installed over open refrigerated cases to prevent air infiltration between the refrigerated case and the facility space. This barrier alleviates cooling loads on the refrigeration system and heating loads on the conditioned space.

This measure is applicable to refrigerated case doors with and without anti-condensation heaters. Standard refrigerated case doors include anti-condensation heaters in the frames, doors, or within

the glass to prevent condensation from forming and obstructing view of refrigerated products. High efficiency doors with no anti-condensation heaters use a combination of multiple layers of glass, low-conductivity filler gas, and low-emissivity glass coatings to prevent condensation.

The compliance condition is a vertical refrigerated display case fitted with glass doors. Doors may be standard doors operating with anti-condensation heaters or high efficiency doors with advanced technology operating without anti-condensation heaters.

Incentive - For National Grid Upstate New York customers that take National Grid Electric and National Grid Gas service, the incentive is based on the primary heating system fuel source.

- Example: To receive the gas incentive, a customer's primary heating system must heat using natural gas to be eligible for the gas incentive rate below.

DNY Gas	Incentive Rate	DAC Rate	Project Incentive Cap
Refrigerated Case Door - High Efficiency with NO anti-condensate heaters on existing vertical open reach-in display case	$550/linear foot	$650/linear foot	Market Rate: 85% or $50,000, whichever is met first DAC: 90% or $50,000, whichever is met first
Refrigerated Case Door - Standard Efficiency with anti-condensate heaters on existing vertical open reach-in display case	$400/linear foot	$450/linear foot	
UNY Gas & Electric	**Incentive Rate**	**DAC Rate**	**Project Incentive Cap**
Refrigerated Case Door - High Efficiency with NO anti-condensate heaters on existing vertical open reach-in display case	$500/linear foot	$600/linear foot	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first
Refrigerated Case Door - Standard Efficiency with anti-condensate heaters on existing vertical open reach-in display case	$350/linear foot	$400/linear foot	

Air Compressor

Specifications- This measure covers the installation of oil-flooded, rotary screw air compressors with variable frequency drives or variable displacement controls and properly sized air receivers in commercial and industrial compressed air systems (single compressor systems only). Inlet valve modulation, which modulates the compressor by throttling the air inlet and load/unload control, which switches the compressor to unload when the cut-out pressure set point is reached, are inefficient means of compressed air system control under part load conditions. Variable frequency drives modulate the frequency and speed of the compressor motor, which reduces input power. Variable displacement controls change the compressor capacity by varying the amount of the compressor used to compress air. Both represent a significant improvement in part load operating efficiency and savings over the baseline condition. The compliance condition is an oil-flooded, rotary screw compressor utilized in a single compressor system meeting the requirements of ISO Standard 8573.1 with variable frequency drive or variable displacement capacity control and a properly sized air receiver. Flow controller must be used to maintain 5-10 psi pressure difference between receiver and distribution system.

Incentive

UNY Electric	Incentive Rate	DAC Rate	Project Incentive Cap
Air Compressor	$550/HP	$600/HP	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

Refrigerated Air Dryer

Specifications- This measure covers the installation of a cycling or variable frequency drive (VFD)-controlled refrigerated air dryer on a compressed air system with a non-cycling air dryer. High efficiency air dryers utilize a refrigeration system to condense and remove moisture from a compressed air system. As demand requires, cycling refrigerated air dryer systems cool a medium that cools the compressed air. VFD-controlled refrigerated air dryer systems use a variable frequency drive as required by the demand. Both systems save energy by dismissing the need for the system to run continuously at full speed. This measure is applicable to single compressor systems only. The baseline condition is a compressed air system compliant with 10 CFR 431.345 , as applicable, and equipped with a non-cycling air dryer. The compliance condition is a compressed air system with a cycling or VFD-controlled refrigerated air dryer.

Incentive

UNY Electric	Incentive Rate	DAC Rate	Project Incentive Cap
Refrigerated Air Dryer	$24/CFM	$29/CFM	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

Compressed Air Flow Controller

Specifications- This measure covers the installation of a pressure/flow controller on an existing compressed air system. Pressure/flow controller equipment is also referred to as demand valves, precision flow controllers, pilot-operated regulators and precision pressure regulators. Compressed air flow controllers are precision pressure regulators that allow airflow to fluctuate while maintaining a constant pressure in the compressed air distribution system. They are installed between the compressed air dry storage tank and the end use distribution system allowing the controller to supply the process peak demands for compressed air and allowing the air compressor system to operate at a more efficient load point than at peak demand load requirements. The pressure/flow controller allows the compressed air system to reduce peak demand, run compressors closer to their best operating performance load, reduce system pressure to required minimum levels, and allow some compressors to unload and turn-off during either low or no demand conditions. The baseline condition is an existing compressed air system with a total capacity greater than or equal to 50 hp without a pressure/flow controller installed. The energy efficient condition is a compressed air system greater than or equal to 50 hp equipped with a flow/pressure controller.

Incentive

UNY Electric	Incentive Rate	DAC Rate	Project Incentive Cap
Compressed Air Flow Controller ≥ 50 HP	$100/HP	$120/HP	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

Compressed Air - Low Pressure Drop Filters

Specifications- This measure applies to the installation of low pressure drop filters on existing compressed air systems to remove contaminants, such as dirt, oil, water, and other particulates, from the compressed air stream. The term 'low pressure drop' indicates that the filter causes minimal reduction in air pressure as the air flows through it, which is important for maintaining efficient operation of pneumatic equipment. Typical coalescing oil filters operate with a pressure drop in the range of 2 to 10 pounds-per-square-inch differential (psid). In contrast, a low pressure drop filter exhibits close to a 0.5 psid pressure drop, increasing over time to 3 psid at which point filter replacement is recommended. The reduced pressure drop allows the compressed air system to operate more efficiently. The compliance condition is a compressed air system with a low pressure drop filter. The initial clean and dry pressure differential of the filter must be <1 psid.

Incentive

UNY Electric	Incentive Rate	DAC Rate	Project Incentive Cap
Low Pressure Drop Filters	$60/HP	$85/HP	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

Zero Air Loss Condensate Drain

Specifications- This measure covers the installation of a no air loss water drain in a compressed air system. No loss drains monitor condensate levels and allow water to drain from the compressed air system without compressed air loss. No loss drains decrease air demand and increase overall efficiency. The compliance condition is a load/unload with storage, VFD, or variable displacement compressed air system with a no air loss water drain.

Incentive

UNY Electric	Incentive Rate	DAC Rate	Project Incentive Cap
Zero Loss Condensate Drains	$1,500/Unit	$1,700/Unit	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first

Custom Measures

In addition to the Prescriptive incentives listed above, National Grid may offer custom incentives for more complex projects. Incentives are performance-based and calculated on demonstrated energy savings.
All custom measures must:

- Align with the Strategic Framework established in the 2025 EE/BE Orders.[2]
- Include detailed engineering calculations to determine projected energy savings and incentive amounts.

All custom applications require written pre-approval via a signed Offer Letter before any construction or installation may begin. Custom measure eligibility, savings calculations, and incentive amounts are determined at program discretion. Pre-approval is mandatory no retroactive incentives will be issued.

Incentive

UNY Electric	Incentive Rate	DAC Rate	Project Incentive Cap
Custom	$1.25/kWh saved	$1.50/kWh saved	Market Rate: 70% or $50,000, whichever is met first DAC: 85% or $50,000, whichever is met first
UNY & DNY Gas	**Incentive Rate**	**DAC Rate**	**Project Incentive Cap**
Custom	$10/therm saved	$12/therm saved	UNY Market Rate: 70% or $50,000, whichever is met first UNY DAC: 85% or $50,000, whichever is met first DNY Market Rate: 85% or $50,000, whichever is met first DNY DAC: 90% or $50,000, whichever is met first

Custom Project Documentation Requirements

All custom projects must include a common documentation package sufficient to confirm eligibility, establish the baseline condition, support the proposed savings treatment, and verify installed operation. The requirements below apply to all custom pathways unless otherwise specified. Individual pathway sections identify additional documentation needed for that specific project type.

- Description of the facility, affected system, existing operating approach, and proposed improvement.
- Existing equipment information, proposed equipment specifications, and supporting technical documentation.
- Photos, nameplates, system diagrams, controls screenshots, trend data, metered data, or operating logs where applicable.
- Applicable calculator, approved savings method, or custom savings analysis.
- Project cost backup, including contractor quote, proposal, or other cost support.

[2] Case 18-M-0084, In the Matter of a Comprehensive Energy Efficiency Initiative ("EE/BE Proceeding"), Order Authorizing Non-Low-to Moderate-Income Energy Efficiency and Building Electrification Portfolios for 2026-2030 ("2025 Non-LMI EE/BE Order")(issued May 15, 2025)

    - Baseline and proposed operating assumptions, including hours, loads, setpoints, schedules, production data, or other inputs used to support savings.
    - Confirmation that savings are not duplicated through another measure or program pathway.
- Commissioning, functional testing, trend data, screenshots, metered data, post-installation measurements, or other verification documentation sufficient to confirm that the approved scope was installed and is operating as intended.