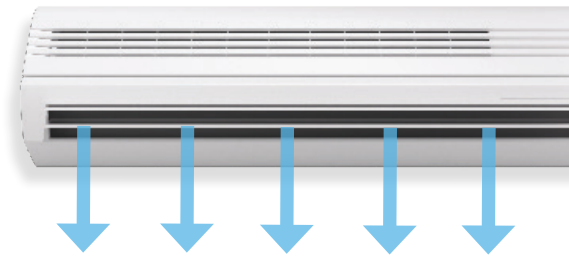


Heat pump comfort and high-efficiency heating and cooling for your building



Add heat pump efficiency to your building

The business world is trending toward a more sustainable future. Modernize your facility today with an advanced heat pump system. Heat pumps heat and cool more efficiently than legacy systems, helping you save energy. With a variety of choices, there is a heat pump solution for commercial, manufacturing and municipal buildings of any size.



Heat pump key benefits

A heat pump system provides efficient heating, cooling, and dehumidification in a single solution, helping buildings operate more smoothly and reliably.

- **All in One:** Heat pumps combine heating and cooling into one platform, reducing equipment footprint and simplifying maintenance.
- **Clean Operation:** Heat pumps are a solution for companies focused on sustainability. They avoid onsite fossil fuel combustion and offer major energy savings compared to legacy HVAC systems.
- **Tenant and Employee Comfort:** Modern heat pumps deliver consistent, comfortable temperatures and support zone-level control, helping maintain productive, occupant-friendly environments.
- **Heat Recovery:** A growing number of technology options recover wasted heat from exhaust air, water, and processes, driving further energy savings and overall operational efficiency.
- **Indoor Air Quality:** Many heat pumps incorporate advanced filtration and integrate with ventilation systems to provide healthier working and production environments.

Projects we've supported



University research building

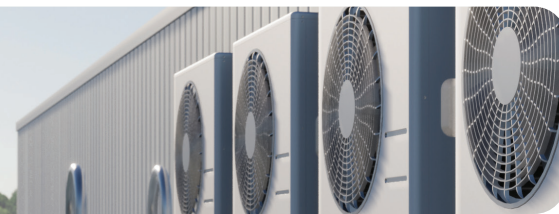
- Facilities managers installed heat recovery chillers and a run-around heat recovery water loop to redirect waste heat from the exhaust air to the outdoor air supply. This change improved the building's operational efficiency and will reduce its reliance on the natural gas steam system serving the campus.
- **Energy savings:** 13,944 MMBtu



Community Aquarium

- Air source heat pumps installed to replace aging natural gas furnaces. Paired with occupancy sensors, the new system maintains unique temperature needs within each zone, including work, display, and gathering spaces.
- **Energy savings:** 804 MMBtu

Incentives from National Grid



Programs for Large Commercial and Industrial Customers

Our Large C&I programs are available to customers on electric rate codes with qualifying projects. Please refer to the program application for additional project eligibility criteria.

Heating Electrification Program

Assists customers who are electrifying their space conditioning and domestic hot water with high-efficiency heat pumps.

Custom Incentives: Large and Complex Projects

Heat Pump Type	Incentive Rate (\$/Annual MMBtu Saved)
Air Source Heat Pump (space heating)	\$110
Ground Source Heat Pump (space heating)	\$160
Heat Recovery Chiller/Heat Pump Chiller	\$140
ERV (when installed with Heat Pump system)	\$90
Heat Pump-DOAS Systems	\$90
Domestic Hot Water (all types)	\$110

Project Profile

- Any heat pump systems larger than 300,000 btu/h
- Any size VRF
- Projects with heat recovery
- Central water heating

Prescriptive Incentives: Small Projects

Heat Pump Type	Incentive Rate
Central Ducted or Minisplit	\$4,200 per ton
Single Packaged Vertical	\$800 per ton
Unitary and Applied	\$1,000 per ton
Packaged Terminal	\$1,200 per ton
Ground Source	\$6,000 per ton
Residential-rated Heat Pump Water Heater	\$1,500 per unit

Project Profile

- Heat pump systems smaller than 300,000 btu/h
- Residential-rated water heaters

Please see program guidebook for “ton” definitions

Incentive Caps

Large C&I: 50% of costs or \$1 million

SMB: 70% of costs or \$100,000. Customers located within disadvantaged communities are eligible for higher incentive rates and caps. See program guidebook for details.

Beneficial Electrification Program

Custom, non-heat pump fossil fuel to electric conversions may qualify for beneficial electrification incentives. Projects must produce net onsite energy savings. Please work with your Energy Advisor to confirm eligibility and required documents.

Incentive Rate for All Measures: \$110 per annual MMBtu saved

Incentive Caps: 50% of costs or \$1 million

Programs for Other Customer Types

- Multifamily: email NGridUNYmf@icf.com
- Small and Medium Business: visit ngrid.com/smallbusiness
- Residential: visit cleanheat.ny.gov



Email NYelectrificationCI@nationalgrid.com, visit ngrid.com/cleanheat or scan the QR code to learn more.