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Welcome to The ProNet Exchange

Exclusive Updates for National Grid ProNet Partners | September 2026

This newsletter delivers National Grid program updates, incentive opportunities, training resources, and partner-exclusive information to help you grow your business and better serve customers.

Future editions will feature partner success stories, project highlights, and industry best practices.

PROGRAM ANNOUNCEMENTS

SHIFT Program Now Open

We're excited to introduce the SHIFT (Savings and High Impact Efficiency Funding Track) Program, designed to help commercial and industrial customers reduce the upfront cost of energy-efficiency projects.From HVAC controls and refrigeration upgrades to compressed air and process equipment improvements, SHIFT provides funding opportunities and technical support to help customers achieve their energy and business goals.

Register for Our SHIFT Lunch & Learn

September 15, 2026 | 12 p.m.

Register Today

Join our experts for an overview of the new SHIFT Program, including participation requirements, application processes, available support resources, and opportunities within the Savings and High Impact Efficiency Funding Track.

Be among the first to hear about new incentives that will be announced during the webinar.

Don't miss this opportunity to get ahead of the latest SHIFT offerings and be among the first to learn about new incentive opportunities. **Learn More**

PROGRAM UPDATES



Small Medium Business Program (SMB)

Weatherization
Enhanced incentives are available for qualifying insulation projects completed by **December 15, 2026**.

Long Island Small Business
NYC Small Business
Upstate New York Small Business

Electrification
The incentive cap for Upstate Heating Electrification projects has increased from **$50,000 to $100,000 per project**.

Bundle Up Bonus
Customers installing qualifying heat pumps and weatherization measures* in the same project may qualify for a **$6,500 bonus** after successful inspection.

**Eligible weatherization measures include roof, attic, and wall insulation.*

New Bonus Incentives	UNY	DNY
Roof and Wall Insulation	Additional $0.50 per unit above standard incentive	Additional $0.70 per unit above standard incentive.
Windows	N/A	

Large Commercial & Industrial Program (LCI)

Electric Weatherization
Expanded eligibility now includes buildings primarily heated by electric resistance heat, oil, propane, or wood. Electric resistance systems no longer need to serve over 50% of the heating load. Buildings must be connected to a National Grid electric meter that contributes to the SBC. Buildings heated primarily with utility-delivered natural gas are not eligible and should contact their gas provider about weatherization programs.

Electrification
All commercial electric rate payers are eligible for incentives up to 50%/$1 million (LCI) or 70%/ $100,000 (SMB) when they switch out their fossil heating systems for eligible, high-efficiency heat pumps.

Other electrification opportunities:
Looking into other electrification opportunities? Electric customers looking into industrial heat pumps, heat recovery, process electrification, and more may be eligible for custom incentives up to 50% of costs or $1 million for projects that generate energy savings through fossil-to-electric fuel-switching.

Agriculture

Fan Energy Index (FEI) is now required for exhaust fan applications. FEI helps verify whole-system fan efficiency and supports* accurate energy-savings calculations.

FEI provides a consistent method for comparing fan energy performance across manufacturers and fan types. An FEI above 1.0 indicates performance that is more efficient than the industry reference baseline.
Learn More

**Applies to agricultire customers/accounts of all sizes.*

UPCOMING ENGAGEMENT OPPORTUNITIES

NEW: ProNet Partner Office Hours

Meet directly with National Grid staff to discuss program requirements, project opportunities, and program questions.

Separate invitations will be sent for SMB and LCI partners.

ProNet Program Hub

The Hub is your go-to resource for the latest program information, guidebooks, applications, collateral, updates, tools, and documentation.

COMING SOON: PARTNER FEEDBACK SURVEY

Help shape future ProNet communications, resources, trainings, and partner benefits by completing a short survey that will be distributed soon.

THANK YOU FOR BEING A PRONET PARTNER

Your expertise helps deliver energy-saving solutions throughout the region. We appreciate your partnership and look forward to supporting your continued success.

QUESTIONS?

Contact the ProNet Team at **NGridProNet@nationalgrid.com**