

## CUSTOMER REQUIREMENTS

### Gas (NYC & Long Island):

- Be an active National Grid gas non-residential customer
- Have annual therm usage less than 50,000Therms
- Pay the System Benefits Charge (SBC) on their utility bill.
- Cannot have received an incentive from NYSERDA for the same measure

**How to Apply:** Visit <https://ngrid.com/smallbizli> (Long Island) or <https://ngrid.com/smallbiznyc> (New York City)

**Pre-Inspections:** A virtual pre-inspection may be required, including geo-tagged photo or video documentation.

**Post-Inspections:** A virtual post-inspection may be required to verify installation, including geo-tagged photo or video documentation.

### Documents Required:

- Completed application
- Customer W-9
- Contractor W-9
- Express tool
- Detailed scope of work with itemized cost breakdown that includes labor and materials
- Manufacturer cut sheets for all measures
- Pre- and post-installation photographs of all applicable measures
- Project invoice
- Signed MRD and/or construction completion verification documentation

## INCENTIVE CAPS

**Standard Cap:** 85% of project cost or \$50,000 whichever is met first.

**Disadvantage Community (DAC) Cap:** 90% of project cost or \$50,000 whichever is met first.

Businesses located in designated Disadvantaged Communities may qualify for enhanced incentive levels. Contact your National Grid representative to verify eligibility or view the NYSERDA Disadvantaged Communities map online.

<https://www.nyserda.ny.gov/ny/Disadvantaged-Communities>

## SMB GAS MEASURES

### SMB Gas Weatherization

#### Prescriptive Incentives

| Measure Description                     | Incentive Rate | DAC Rate   | Incentive Structure | Project Incentive Cap                                                                                                                                                                                                                                                                                                                                                                                                                        |
|-----------------------------------------|----------------|------------|---------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Air Curtains (deemed)                   | \$3,000.00     | \$3,500.00 | \$/unit             | <p><b>LIMITED TIME OFFER:</b></p> <p>Complete a qualifying roof, wall, or window replacement project by December 15, 2026 and <b>receive an additional \$0.70 per square foot</b> on top of the existing incentive rate shown at left, for all eligible roof, wall, and window replacement measures.</p> <hr/> <p><b>Market Rate:</b> 85% or \$50,000, whichever is met first</p> <p><b>DAC:</b> 90% or \$50,000, whichever is met first</p> |
| Wall Insulation R value 4-10            | \$0.15         | \$1.15     | \$/SF               |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Wall Insulation R value 11-20           | \$1.50         | \$2.50     | \$/SF               |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Wall Insulation R value 21-30           | \$1.75         | \$2.75     | \$/SF               |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Wall Insulation R value 31-40           | \$1.90         | \$2.90     | \$/SF               |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Wall Insulation R value 41+             | \$2.00         | \$3.00     | \$/SF               |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Roof Insulation R value 4-10            | \$0.15         | \$1.15     | \$/SF               |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Roof Insulation R value 11-20           | \$1.50         | \$2.50     | \$/SF               |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Roof Insulation R value 21-30           | \$1.75         | \$2.75     | \$/SF               |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Roof Insulation R value 31-40           | \$1.90         | \$2.90     | \$/SF               |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Roof Insulation R value 41+             | \$2.00         | \$3.00     | \$/SF               |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Window Replacement U Factor 0.28 - 0.38 | \$5.50         | \$6.50     | \$/SF               |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Window Replacement U Factor ≤ 0.27      | \$8.00         | \$9.00     | \$/SF               |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Window Insert                           | \$3.50         | \$4.50     | \$/SF               |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Floor Insulation R value 41+            | \$2.00         | \$3.00     | \$/SF               |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Door Replacement                        | \$17.00        | \$18.00    | \$/SF               |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Insulation - Hot Water and Steam Pipe   | \$4.50         | \$5.50     | \$/Linear foot      |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Air Sealing                             | \$6.00         | \$7.00     | \$/Linear foot      |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Radiator Radiant Barrier                | \$20.00        | \$25.00    | \$/unit             |                                                                                                                                                                                                                                                                                                                                                                                                                                              |

#### Custom Incentives

| Measure Description                                    | Incentive Rate | DAC Rate | Incentive Structure | Project Incentive Cap                                                                                                         |
|--------------------------------------------------------|----------------|----------|---------------------|-------------------------------------------------------------------------------------------------------------------------------|
| Storm Window                                           | \$17.00        | \$18.00  | \$/therm            | <p><b>Market Rate:</b> 85% or \$50,000, whichever is met first</p> <p><b>DAC:</b> 90% or \$50,000, whichever is met first</p> |
| Duct Sealing and Insulation - Unconditioned Space      | \$17.00        | \$18.00  | \$/therm            |                                                                                                                               |
| Floor Insulation                                       | \$17.00        | \$18.00  | \$/therm            |                                                                                                                               |
| Insulation - Pipe Components (Tank, Valve, Pump, etc.) | \$17.00        | \$18.00  | \$/therm            |                                                                                                                               |